# Economic Assumptions, I 

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## The Plan

- On Today's Agenda:
- Productivity
- Price Inflation
- Average Real Wage Differential
- Unemployment Rate
- Annual Trust Fund Real Interest Rate
- For Later Meetings:
- Labor Force Participation
- Wage Dispersion
- Methods


## Focus on the Real Wage Differential

- Across the Alternatives in TR 2010, a percentage point increase in the RWD improves the 75-year balance by 1.375 percentage points.
- The RWD is the outcome of assumptions about productivity, inflation, earnings, and hours.
- These are considered separately and in some detail.
- The Trustees have not taken some recommendations from past TPAMs, which would have raised the RWD.
- TPAM 2007's recommendations would increase the 75 -year balance by 0.55 percent of taxable payroll.


## Real Wage Differential - Sensitivity

Table VI.D4.-Sensitivity to Varying Real-Wage Assumptions [As a percentage of taxable payroll]

| Valuation period | Ultimate percentage increase in wages-CPI ${ }^{\text {a b }}$ |  |  |
| :---: | :---: | :---: | :---: |
|  | 3.4-2.8 | 4.0-2.8 | 4.6-2.8 |
| Summarized income rate: |  |  |  |
| 25 -year: 2010-34 | 15.13 | 14.99 | 14.85 |
| 50 -year: 2010-59 | 14.41 | 14.23 | 14.06 |
| 75-year: 2010-84 | 14.21 | 14.01 | 13.82 |
| Summarized cost rate: |  |  |  |
| 25-year: 2010-34 ... | 15.86 | 15.23 | 14.61 |
| 50-year: 2010-59 | 16.61 | 15.68 | 14.76 |
| 75-year: 2010-84 | 16.95 | 15.93 | 14.90 |
| Actuarial balance: |  |  |  |
| 25 -year: 2010-34 | -. 73 | -. 25 | +. 24 |
| 50-year: 2010-59 | $-2.20$ | -1.45 | -. 70 |
| 75 -year: 2010-84 | -2.74 | -1.92 | -1.09 |
| Annual balance for 2084 | $-5.82$ | -4.12 | -2.59 |
| Year of combined trust fund exhaustion | 2034 | 2037 | 2046 |

## Real Wage Diff. - Projection History

|  | Low Cost | Intermediate | High Cost |
| :--- | :---: | :---: | :---: |
| 2010 TR | $1.80 \%$ | $1.20 \%$ | $0.60 \%$ |
| 2009 TR | $1.70 \%$ | $1.10 \%$ | $0.50 \%$ |
| 2008 TR | $1.60 \%$ | $1.10 \%$ | $0.60 \%$ |
| 2007 TPAM | $2.00 \%$ | $1.50 \%$ | $0.70 \%$ |
| 2007 TR | $1.60 \%$ | $1.10 \%$ | $0.60 \%$ |
| 2006 TR | $1.60 \%$ | $1.10 \%$ | $0.60 \%$ |
| 2005 TR | $1.60 \%$ | $1.10 \%$ | $0.60 \%$ |
| 2004 TR | $1.60 \%$ | $1.10 \%$ | $0.60 \%$ |
| 2003 TPAM | $1.80 \%$ | $1.30 \%$ | $0.80 \%$ |
| 2003 TR | $1.60 \%$ | $1.10 \%$ | $0.60 \%$ |

TR 2010 is a response to PPACA, not TPAM.

## Real Wage Linkages



TR'10: $1.2=1.7+0.0+0.0-0.1-0.4$

## Real Wage Links - Projection History

| Report | Average Real <br> Earnings | Total Economy <br> Productivity | Earnings <br> Ratio | Price <br> Differential |
| :--- | :---: | :---: | :---: | :---: |
| 2010 TR | $1.20 \%$ | $1.70 \%$ | $-0.10 \%$ | $-0.40 \%$ |
| 2009 TR | $1.10 \%$ | $1.70 \%$ | $-0.20 \%$ | $-0.40 \%$ |
| 2008 TR | $1.10 \%$ | $1.70 \%$ | $-0.20 \%$ | $-0.40 \%$ |
| 2007 TPAM | $1.50 \%$ | $1.70 \%$ | $0.00 \%$ | $-0.20 \%$ |
| 2007 TR | $1.10 \%$ | $1.70 \%$ | $-0.20 \%$ | $-0.40 \%$ |
| 2006 TR | $1.10 \%$ | $1.70 \%$ | $-0.20 \%$ | $-0.40 \%$ |
| 2005 TR | $1.10 \%$ | $1.60 \%$ | $-0.20 \%$ | $-0.30 \%$ |
| 2004 TR | $1.10 \%$ | $1.60 \%$ | $-0.20 \%$ | $-0.30 \%$ |
| 2003 TPAM | $1.30 \%$ | $1.70 \%$ | $-0.10 \%$ | $-0.30 \%$ |
| 2003 TR | $1.10 \%$ | $1.60 \%$ | $-0.20 \%$ | $-0.30 \%$ |

## Real Wage Links - Projection History

| Report | Average <br> Real <br> Earnings | Total <br> Economy <br> Productivity | Earnings <br> Ratio | Price <br> Differential | PGDP | CPI-W |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| 2010 TR | $1.20 \%$ | $1.70 \%$ | $-0.10 \%$ | $-0.40 \%$ | $2.40 \%$ | $2.80 \%$ |
| 2009 TR | $1.10 \%$ | $1.70 \%$ | $-0.20 \%$ | $-0.40 \%$ | $2.40 \%$ | $2.80 \%$ |
| 2008 TR | $1.10 \%$ | $1.70 \%$ | $-0.20 \%$ | $-0.40 \%$ | $2.40 \%$ | $2.80 \%$ |
| 2007 TP | $1.50 \%$ | $1.70 \%$ | $0.00 \%$ | $-0.20 \%$ | $2.30 \%$ | $2.50 \%$ |
| 2007 TR | $1.10 \%$ | $1.70 \%$ | $-0.20 \%$ | $-0.40 \%$ | $2.40 \%$ | $2.80 \%$ |
| 2006 TR | $1.10 \%$ | $1.70 \%$ | $-0.20 \%$ | $-0.40 \%$ | $2.40 \%$ | $2.80 \%$ |
| 2005 TR | $1.10 \%$ | $1.60 \%$ | $-0.20 \%$ | $-0.30 \%$ | $2.50 \%$ | $2.80 \%$ |
| 2004 TR | $1.10 \%$ | $1.60 \%$ | $-0.20 \%$ | $-0.30 \%$ | $2.50 \%$ | $2.80 \%$ |
| 2003 TP | $1.30 \%$ | $1.70 \%$ | $-0.10 \%$ | $-0.30 \%$ | $2.20 \%$ | $2.50 \%$ |
| 2003 TR | $1.10 \%$ | $1.60 \%$ | $-0.20 \%$ | $-0.30 \%$ | $2.70 \%$ | $3.00 \%$ |

TPAMs recommended lower inflation.

## Productivity - Projection History

|  | Low Cost | Intermediate | High Cost |
| :--- | :---: | :---: | :---: |
| 2010 TR | $2.00 \%$ | $1.70 \%$ | $1.40 \%$ |
| 2009 TR | $2.00 \%$ | $1.70 \%$ | $1.40 \%$ |
| 2008 TR | $2.00 \%$ | $1.70 \%$ | $1.40 \%$ |
| 2007 TPAM | $2.00 \%$ | $1.70 \%$ | $1.40 \%$ |
| 2007 TR | $2.00 \%$ | $1.70 \%$ | $1.40 \%$ |
| 2006 TR | $2.00 \%$ | $1.70 \%$ | $1.40 \%$ |
| 2005 TR | $1.90 \%$ | $1.60 \%$ | $1.30 \%$ |
| 2004 TR | $1.90 \%$ | $1.60 \%$ | $1.30 \%$ |
| 2003 TPAM | $2.00 \%$ | $1.70 \%$ | $1.40 \%$ |
| 2003 TR | $1.90 \%$ | $1.60 \%$ | $1.30 \%$ |

## Productivity Growth



## Productivity - Issues

- Prior TPAMs wrestled with the permanence of the post-1995 productivity boom.
- TR 2006 adopted TPAM 2003's recommendations.
- TPAM 2007 maintained these assumptions.
- The intermediate assumption of $1.7 \%$ is reasonable given the data, as are the alternatives.
- There is some evidence that productivity declines occur when LF composition changes.


## Hours Worked - Projection History

|  | Low Cost | Intermediate | High Cost |
| :--- | :---: | :---: | :---: |
| 2010 TR | $0.10 \%$ | $0.00 \%$ | $-0.10 \%$ |
| 2009 TR | $0.10 \%$ | $0.00 \%$ | $-0.10 \%$ |
| 2008 TR | $0.10 \%$ | $0.00 \%$ | $-0.10 \%$ |
| 2007 TPAM | $0.10 \%$ | $0.00 \%$ | $-0.10 \%$ |
| 2007 TR | $0.10 \%$ | $0.00 \%$ | $-0.10 \%$ |
| 2006 TR | $0.10 \%$ | $0.00 \%$ | $-0.10 \%$ |
| 2005 TR | $0.10 \%$ | $0.00 \%$ | $-0.10 \%$ |
| 2004 TR | $0.10 \%$ | $0.00 \%$ | $-0.10 \%$ |
| 2003 TPAM | $0.10 \%$ | $0.00 \%$ | $-0.10 \%$ |
| 2003 TR | $0.10 \%$ | $0.00 \%$ | $-0.10 \%$ |

No disagreements between TRs and TPAMs.

Hours Worked -- Annual Percent Change


## Hours Worked - Issues

- TRs and TPAMs have settled on zero as a LR ultimate assumption.
- This is convenient but not reflected in the historical data - "errors" have been more negative than positive.
- The periods of negative growth have coincided with greater relative participation by women (1970s) and older workers (this decade).
- Like Productivity and (later) the Unemployment Rate, we should consider whether this negative tendency will continue based on how we think the LF composition will change in the future.


## Compensation Ratio - History

|  | Low Cost | Intermediate | High Cost |
| :--- | :---: | :---: | :---: |
| 2010 TR | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ |
| 2009 TR | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ |
| 2008 TR | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ |
| 2007 TPAM | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ |
| 2007 TR | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ |
| 2006 TR | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ |
| 2005 TR | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ |
| 2004 TR | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ |
| 2003 TPAM | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ |
| 2003 TR | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ |

Nothing to see here ... move along.

## Earnings Ratio - Projection History

|  | Low Cost | Intermediate | High Cost |
| :--- | :---: | :---: | :---: |
| 2010 TR | $0.00 \%$ | $-0.10 \%$ | $-0.20 \%$ |
| 2009 TR | $-0.10 \%$ | $-0.20 \%$ | $-0.30 \%$ |
| 2008 TR | $-0.10 \%$ | $-0.20 \%$ | $-0.30 \%$ |
| 2007 TPAM | $0.10 \%$ | $0.00 \%$ | $-0.20 \%$ |
| 2007 TR | $-0.10 \%$ | $-0.20 \%$ | $-0.30 \%$ |
| 2006 TR | $-0.10 \%$ | $-0.20 \%$ | $-0.30 \%$ |
| 2005 TR | $-0.10 \%$ | $-0.20 \%$ | $-0.30 \%$ |
| 2004 TR | $-0.10 \%$ | $-0.20 \%$ | $-0.30 \%$ |
| 2003 TPAM | $0.00 \%$ | $-0.10 \%$ | $-0.20 \%$ |
| 2003 TR | $-0.10 \%$ | $-0.20 \%$ | $-0.30 \%$ |

TPAMs recommended higher earnings ratios.

## Earnings Ratio -- Annual Percent Change



## Earnings Ratio - Issues

- The graph reflects periods we can identify:
- Early negative period is the rise of pensions.
- Positive period in the 1990s is the rise of HMOs.
- I am not convinced the central estimate should be zero.
- Negative periods seem to outweigh positive periods.
- And I need a detailed explanation of PPACA's impact.


## Price Differential - Background

- The differential is relevant because wages grow with PGDP but benefits grow with CPI-W.
- Why Is There a Differential?
- CPI-W is just consumption, while PGDP is the whole economy. Sensitivity to energy price spikes is an important source of CPI-W volatility.
- Even within consumption, CPI-W has different weights than the Consumption deflator in PGDP.
- But most economists think that these differences are likely to be smaller going forward than the -0.4 percent that the Trustees continue to use.


## Price Differential - Projection History

|  | Low Cost | Intermediate | High Cost |
| :--- | :--- | :--- | :--- |
| 2010 TR | $-0.30 \%$ | $-0.40 \%$ | $-0.50 \%$ |
| 2009 TR | $-0.30 \%$ | $-0.40 \%$ | $-0.50 \%$ |
| 2008 TR | $-0.40 \%$ | $-0.40 \%$ | $-0.40 \%$ |
| 2007 TPAM | $-0.20 \%$ | $-0.20 \%$ | $-0.20 \%$ |
| 2007 TR | $-0.40 \%$ | $-0.40 \%$ | $-0.40 \%$ |
| 2006 TR | $-0.40 \%$ | $-0.40 \%$ | $-0.40 \%$ |
| 2005 TR | $-0.30 \%$ | $-0.30 \%$ | $-0.30 \%$ |
| 2004 TR | $-0.30 \%$ | $-0.30 \%$ | $-0.30 \%$ |
| 2003 TPAM | $-0.30 \%$ | $-0.30 \%$ | $-0.30 \%$ |
| 2003 TR | $-0.30 \%$ | $-0.30 \%$ | $-0.30 \%$ |

Inflation Comparison -- PGDP vs CPI-W


## Price Differential - Issues

- Three of the higher peaks in CPI-W relative to PGDP have been due to energy price shocks.
- Over the last decade, since improvements have been made to CPI-W, the two series have tracked each other well.
- Absent a better argument, I am inclined to agree with prior TPAMs recommending a smaller (i.e. more positive) differential.


## Price Inflation - A Separate Issue

- In addition to a smaller differential, past TPAMs have recommended lower levels of inflation.
- There are some forward-looking measures of inflation. A quick look at the spread between nominal Treasury and TIPS yields suggests lower inflation expectations may be warranted.


## Inflation (CPI-W) - Projection History

|  | Low Cost | Intermediate | High Cost |
| :--- | :---: | :---: | :---: |
| 2010 TR | $1.80 \%$ | $2.80 \%$ | $3.80 \%$ |
| 2009 TR | $1.80 \%$ | $2.80 \%$ | $3.80 \%$ |
| 2008 TR | $1.80 \%$ | $2.80 \%$ | $3.80 \%$ |
| 2007 TPAM | $1.50 \%$ | $2.50 \%$ | $3.50 \%$ |
| 2007 TR | $1.80 \%$ | $2.80 \%$ | $3.80 \%$ |
| 2006 TR | $1.80 \%$ | $2.80 \%$ | $3.80 \%$ |
| 2005 TR | $1.80 \%$ | $2.80 \%$ | $3.80 \%$ |
| 2004 TR | $1.80 \%$ | $2.80 \%$ | $3.80 \%$ |
| 2003 TPAM | $2.00 \%$ | $2.50 \%$ | $3.00 \%$ |
| 2003 TR | $2.00 \%$ | $3.00 \%$ | $4.00 \%$ |

## Inflation (PGDP) - Projection History

|  | Low Cost | Intermediate | High Cost |
| :--- | :---: | :---: | :---: |
| 2010 TR | $1.50 \%$ | $2.40 \%$ | $3.30 \%$ |
| 2009 TR | $1.50 \%$ | $2.40 \%$ | $3.30 \%$ |
| 2008 TR | $1.40 \%$ | $2.40 \%$ | $3.40 \%$ |
| 2007 TPAM | $1.30 \%$ | $2.30 \%$ | $3.30 \%$ |
| 2007 TR | $1.40 \%$ | $2.40 \%$ | $3.40 \%$ |
| 2006 TR | $1.40 \%$ | $2.40 \%$ | $3.40 \%$ |
| 2005 TR | $1.50 \%$ | $2.50 \%$ | $3.50 \%$ |
| 2004 TR | $1.50 \%$ | $2.50 \%$ | $3.50 \%$ |
| 2003 TPAM | $1.70 \%$ | $2.20 \%$ | $2.70 \%$ |
| 2003 TR | $1.70 \%$ | $2.70 \%$ | $3.70 \%$ |

## Expected Inflation from TIPS Spreads



## Price Inflation - Issues

- The TIPS market allows investors to reveal their beliefs about CPI inflation.
- Those beliefs currently put 7-year (30-year) inflation at $1.85 \%$ (2.58\%), which is much lower than CPI inflation in the TR but comparable to the recommendation from TPAM 2007.
- The TIPS market is not as large or liquid as the market for nominal Treasury bonds.
- But other than the financial crisis, these expectations have been fairly stable.


## Price Inflation - Sensitivity

Table VI.D5.-Sensitivity to Varying CPI-Increase Assumptions
[As a percentage of taxable payroll]

| Valuation period | Ultimate percentage increase in wages-CPIa ${ }^{\text {b }}$ |  |  |
| :---: | :---: | :---: | :---: |
|  | 3.0-1.8 | 4.0-2.8 | 5.0-3.8 |
| Summarized income rate: |  |  |  |
| 25 -year: 2010-34 | 15.03 | 14.99 | 14.94 |
| 50-year: 2010-59 | 14.27 | 14.23 | 14.20 |
| 75-year: 2010-84 | 14.04 | 14.01 | 13.98 |
| Summarized cost rate: |  |  |  |
| 25-year: 2010-34 | 15.39 | 15.23 | 15.06 |
| 50-year: 2010-59 | 15.89 | 15.68 | 15.46 |
| 75-year: 2010-84 | 16.15 | 15.93 | 15.68 |
| Actuarial balance: |  |  |  |
| 25-year: 2010-34 | -. 36 | -. 25 | -. 12 |
| 50-year: 2010-59 | -1.62 | -1.45 | -1.26 |
| 75-year: 2010-84 | -2.12 | -1.92 | -1.71 |
| Annual balance for 2084 | -4.39 | -4.12 | -3.82 |
| Year of combined trust fund exhaustion | 2036 | 2037 | 2039 |

## Real Interest Rate - Projection History

|  | Low Cost | Intermediate | High Cost |
| :--- | :---: | :---: | :---: |
| 2010 TR | $3.60 \%$ | $2.90 \%$ | $2.10 \%$ |
| 2009 TR | $3.60 \%$ | $2.90 \%$ | $2.10 \%$ |
| 2008 TR | $3.60 \%$ | $2.90 \%$ | $2.10 \%$ |
| 2007 TPAM | $3.30 \%$ | $2.60 \%$ | $1.80 \%$ |
| 2007 TR | $3.60 \%$ | $2.90 \%$ | $2.10 \%$ |
| 2006 TR | $3.60 \%$ | $2.90 \%$ | $2.10 \%$ |
| 2005 TR | $3.70 \%$ | $3.00 \%$ | $2.20 \%$ |
| 2004 TR | $3.70 \%$ | $3.00 \%$ | $2.20 \%$ |
| 2003 TPAM | $3.70 \%$ | $3.00 \%$ | $2.50 \%$ |
| 2003 TR | $3.70 \%$ | $3.00 \%$ | $2.20 \%$ |

TPAM 2007 recommended lower interest rates.

## Real Interest Rate - Sensitivity

Table VI.D6.-Sensitivity to Varying Real-Interest Assumptions
[As a percentage of taxable payroil]

| Valuation period | Ultimate annual real interest rate ${ }^{\text {a }}$ b |  |  |
| :---: | :---: | :---: | :---: |
|  | 2.1 percent | 2.9 percent | 3.6 percent |
| Summarized income rate: |  |  |  |
| 25-year: 2010-34 | 14.87 | 14.99 | 15.08 |
| 50-year: 2010-59 | 14.09 | 14.23 | 14.36 |
| 75-year: 2010-84 | 13.85 | 14.01 | 14.15 |
| Summarized cost rate: |  |  |  |
| 25-year: 2010-34 | 15.36 | 15.23 | 15.12 |
| 50-year: 2010-59 | 15.86 | 15.68 | 15.53 |
| 75-year: 2010-84 | 16.16 | 15.93 | 15.74 |
| Actuarial balance: |  |  |  |
| 25-year: 2010-34 | -. 49 | -. 25 | -. 04 |
| 50-year: 2010-59 | -1.77 | -1.45 | -1.17 |
| 75-year: 2010-84 | -2.30 | -1.92 | -1.58 |
| Annual balance for 2084 | -4.12 | -4.12 | -4.12 |
| Year of combined trust fund exhaustion | 2036 | 2037 | 2039 |

## Annual Trust Fund Real Interest Rate



## TIPS Yields



## Real Interest Rate - Issues

- As with the TIPS spread and expected inflation, TIPS yields suggest much lower interest rates over the next 3 decades.
- Absent a better argument, I am inclined to agree with prior TPAMs recommending a lower real interest rate (e.g., TPAM 2007's
2.6\%).


## Unemployment - Projection History

|  | Low Cost | Intermediate | High Cost |
| :--- | :---: | :---: | :---: |
| 2010 TR | $4.50 \%$ | $5.50 \%$ | $6.50 \%$ |
| 2009 TR | $4.50 \%$ | $5.50 \%$ | $6.50 \%$ |
| 2008 TR | $4.50 \%$ | $5.50 \%$ | $6.50 \%$ |
| 2007 TPAM | $4.50 \%$ | $5.50 \%$ | $6.50 \%$ |
| 2007 TR | $4.50 \%$ | $5.50 \%$ | $6.50 \%$ |
| 2006 TR | $4.50 \%$ | $5.50 \%$ | $6.50 \%$ |
| 2005 TR | $4.50 \%$ | $5.50 \%$ | $6.50 \%$ |
| 2004 TR | $4.50 \%$ | $5.50 \%$ | $6.50 \%$ |
| 2003 TPAM | $4.50 \%$ | $5.50 \%$ | $6.50 \%$ |
| 2003 TR | $4.50 \%$ | $5.50 \%$ | $6.50 \%$ |

Trustees and TPAMs don't disagree.

## Unemployment Rate



## Unemployment Rate - Issues

- The ultimate assumption has not changed at all.
- The risk is that $5.5 \%$ is too low.
- It is lower than the historical average but higher than the recent average.
- It will be driven up in the future if the labor force starts to include more marginally attached people (possibly, older workers not dependent on ER sponsored health insurance).
- We might revisit this when we discuss LFP.
- We should also discuss the way the UR operates in the stochastic model.


## Conclusions

- On the Real Wage Differential, I could see:
- Productivity staying the same.
- The Earnings Ratio decreasing by $0.1 \%$.
- Hours Worked decreasing by 0.1\%.
- The Price Differential increasing by $0.2 \%$.
- So possibly no change to the RWD.
- I believe that real interest rates and both inflation measures should be lower.
- We can revisit Hours and Unemployment when we consider Labor Force participation.

